Exhibit 2

Page 1

IN THE UNITED STATES DISTRICT COURT FOR THE EASTERN DISTRICT OF MICHIGAN

- - - - - - - - - - X

JACK REESE, et al., :

Plaintiffs, : Case No.

vs. : 2:04-cv-70592-PJD-PJK

CNH GLOBAL N.V. and CNH :

AMERICA LLC, :

Defendant. :

- - - - - - - - - - - X

Deposition of MARK L. LYNNE

Baltimore, Maryland

Friday, January 17, 2014

9:39 a.m.

Job No. 1-243549

Pages: 1 - 197

Reported by: Dana C. Ryan, RPR, CRR

| 1 | prepared. |
|----|---|
| 2 | Q Okay. Now, looking at the same on |
| 3 | page 7, numbered paragraph number 1, this also |
| 4 | says, Charts showing projected costs under the |
| 5 | current plan are attached as Exhibit 3; correct? |
| 6 | A Yes. |
| 7 | Q Does Exhibit 5 have charts attached to |
| 8 | it? |
| 9 | A Yes. |
| 10 | Q Was it your intent that the charts that |
| 11 | are attached to Exhibit 5 would be in Exhibit 4? |
| 12 | A Yes, they were yes. |
| 13 | Q Do you recall making any changes to |
| 14 | Exhibits 3 and Exhibits 4 to Exhibit 5, your June |
| 15 | expert report, between June 3rd and |
| 16 | September 24th? |
| 17 | A No. |
| 18 | Q So if we look at the charts attached to |
| 19 | the initial expert report and use them in |
| 20 | combination with the September expert report, |
| 21 | would that be fair? |
| 22 | A Yes. |
| | |

| | Q Okay. Let's look back at Exhibit 4. |
|---|--|
| | It's the more current one. Let's look at |
| | paragraph 5. |
| | A What page is that? |
| | Q That's on page 8. I apologize. |
| | A Okay. |
| | Q Now, you project that a |
| | Medicare-eligible retiree will have to pay \$2,138 |
| | out-of-pocket in 2013 under the proposed plan |
| 1 | instead of 130 under the current plan; correct? |
| 1 | A 2,176 compared to 138, I believe. |
| 1 | Q Okay. I apologize for misreading the |
| 1 | number. It was not intentional. |
| 1 | That projection is still less than \$200 |
| 1 | a month, isn't it? |
| 1 | A Yes. |
| 1 | Q Now, you say that the 2022 projection |
| 1 | of 3,735 is 26 times that of the current plan; |
| 1 | right? |
| 2 | A 2,607 percent, yes. |
| 2 | Q That's comparing the projection for the |
| 2 | proposed plan under 2022 with the current plan, |
| | |

| 1 | 2013; right? |
|----|---|
| 2 | A (Witness reviews document.) Yes. |
| 3 | Q If you were to compare it, though, to |
| 4 | the 2013 projection for the proposed plan, it's |
| 5 | only about a 70 percent increase; isn't that |
| 6 | correct? |
| 7 | A Do I get to use a calculator? |
| 8 | Q I don't mind. I'm certainly not |
| 9 | pretending you're a computer. |
| 10 | A So you are comparing in Section 5 the |
| 11 | 3,735 to the 2,176? |
| 12 | Q Correct. |
| 13 | A Seventy-three percent. |
| 14 | Q And that's about the same and the |
| 15 | 2032 projection, \$7,143, is about 228 percent of |
| 16 | the 2013 projection under the under the |
| 17 | proposed plan; correct? |
| 18 | A Well, it's 3.3 times as much, yeah. |
| 19 | Q Aren't those about the same levels of |
| 20 | increase under the current plan? |
| 21 | A Well, they're three times higher in the |
| 22 | current plan versus 3.8 but off a very different |
| | |

| 1 | base. |
|----|--|
| 2 | Q But aside from the first-year increase, |
| 3 | you would agree that the for Medicare eligible |
| 4 | participants, the rate of out-of-pocket increase |
| 5 | is roughly the same under the current and proposed |
| 6 | plan year to year? |
| 7 | A It's higher in the proposed plan. |
| 8 | Q Even after the first year? |
| 9 | A Well, comparing 2032 to 2013, the one |
| 10 | is a factor of 3.8 and the other is a factor of |
| 11 | 3.0, so that's significant to me. |
| 12 | Q Okay. For the Medicare eligibles, a |
| 13 | large portion of the increased cost is the use of |
| 14 | Part D for prescription drugs; correct? |
| 15 | A Correct. |
| 16 | Q Now, you talk in your report about the |
| 17 | relative value of the plans, and that and you |
| 18 | calculate that by looking at the plan share of the |
| 19 | cost divided by combination of the cost that |
| 20 | that the plan the participants pay; correct? |
| 21 | A Yes. |
| 22 | Q And for part for for prescription |
| | |

| | drug plan cost or for plan cost for Medicare |
|----|---|
| 2 | eligibles, you're not factoring in the amount of |
| 3 | the benefit costs that are paid for by the |
| 4 | government; correct? |
| 5 | 5 A No. |
| 6 | Q You would agree that if you were to |
| 7 | put if you were to factor in them to the total |
| 8 | spending amount, the relative value numbers would |
| 9 | be different; correct? |
| 10 | A But the relative value I'm looking at |
| 11 | is what the employer is providing, so I don't |
| 12 | understand how that's relevant. |
| 13 | Q Well, the current plan there's two |
| 14 | there's two there's two there are three |
| 15 | payors; right? |
| 16 | There's the plan for the well, |
| 17 | there's other payors, whether it's another |
| 18 | insurance provider or Medicare, the government, |
| 19 | and the participants; correct? |
| 20 | A For the current plan? |
| 21 | Q Yeah. |
| 22 | A You're talking about for the medical |
| | |

| 1 | piece that Medicare pays something? |
|----|--|
| 2 | Q Well, in the case of the medical |
| 3 | benefits, yes. |
| 4 | In the case of the prescription drug |
| 5 | benefits, there's two payors; right? |
| 6 | A Currently. |
| 7 | Q Right. And that represents the total |
| 8 | amount that the benefits cost to all payors; |
| 9 | right? |
| 10 | A Yes. |
| 11 | Q And under the proposed plan, a portion |
| 12 | of those benefit costs are going to be paid by |
| 13 | neither the company nor the participants; correct? |
| 14 | A I mean, there is some federal subsidy, |
| 15 | but we don't know what it is. |
| 16 | Q But it would you know, if you were |
| 17 | to factor that in, wouldn't it reduce the |
| 18 | amount the percentages by the company and the |
| 19 | participant that are paying for the benefits? |
| 20 | A I would never look at it that way. |
| 21 | Q Why not? |
| 22 | A Because I'm looking at what the the |
| | |

| 1 | company is providing for its retirees, and |
|----|--|
| 2 | that's I mean, they're not facing any cost for |
| 3 | that. |
| 4 | Q So you don't think it's misleading to |
| 5 | say that the participants are picking up X percent |
| 6 | of the of the cost of their benefit when that |
| 7 | ratio doesn't account for the amount that the |
| 8 | government is paying? |
| 9 | A No, because we're looking here at how |
| 10 | much is in the the agreement between the |
| 11 | employer and the employee and who's paying what. |
| 12 | I mean, we don't look at the the current plan |
| 13 | now, we don't look at what the federal government |
| 14 | might be paying for Medicare and factor that in. |
| 15 | I mean, that's that's it's irrelevant to |
| 16 | what the cost is between these two parties. |
| 17 | Q It may be it may be, but it is |
| 18 | relevant in calculating their share of the total |
| 19 | cost of the benefits, isn't it? |
| 20 | A I wouldn't agree. |
| 21 | Q You would agree, though, that if you |
| 22 | were to factor it in, the percentage of the |
| 1 | |

| 1 | participant's share would go down, wouldn't it? |
|----|--|
| 2 | A If you were to factor it in. |
| 3 | Q Now, there are changes in the Part D |
| 4 | program that will further mitigate the |
| 5 | participants' out-of-pocket cost under Part D; |
| 6 | correct? |
| 7 | A Yes. |
| 8 | Q Have those been factored into your |
| 9 | analysis? |
| 10 | A Well, we as I think I mentioned, we |
| 11 | had used Towers Watson's projections for the first |
| 12 | ten years, so it it is our understanding that |
| 13 | they that that was factored in, the the |
| 14 | decreasing of the doughnut hole. |
| 15 | Q All right. So you're factoring in that |
| 16 | by 2020 participants will be responsible for only |
| 17 | 25 percent of the coverage gap? |
| 18 | MS. BRAULT: Can I just ask that there |
| 19 | be a clarification when you ask questions about |
| 20 | Medicare-eligible retirees and whether you're |
| 21 | talking about the medical benefit versus the |
| 22 | prescription drugs, because I think that the |
| | |

| 1 | record has gotten quite confused on that issue? |
|----|---|
| 2 | BY MR. ROGACZEWSKI: |
| 3 | Q I'll take the answer. |
| 4 | A Can you repeat the question? |
| 5 | Q It's your understanding that your |
| 6 | projections are accounting for the fact that by |
| 7 | 2020 the prescription drug coverage gap under |
| 8 | Medicare Part D will be mitigated such that |
| 9 | participants are responsible for 25 percent of |
| 10 | those costs? |
| 11 | A That is my understanding. |
| 12 | Q What's the basis of that understanding? |
| 13 | A (Witness reviews document.) My |
| 14 | recollection of what the notes were on the Towers |
| 15 | Watson's projection spreadsheets, of what they |
| 16 | accounted for. |
| 17 | (Lynne Deposition Exhibit 6 was marked |
| 18 | for identification and attached to the |
| 19 | transcript.) |
| 20 | BY MR. ROGACZEWSKI: |
| 21 | Q Mr. Lynne, you have in front of you |
| 22 | what's been marked as Exhibit 6, which is a CBO |
| | |

| 1 | Yes. |
|----|--|
| 2 | Q And in and you can feel free to look |
| 3 | at charts in Exhibit 5 for this purpose, but in |
| 4 | 2014 you're projecting about \$200 a month; |
| 5 | correct? |
| 6 | A Yes. |
| 7 | Q And in 2015, the projection is about |
| 8 | \$275 a month; correct? |
| 9 | A Yes. |
| 10 | Q Jumping forward to 2019, the projection |
| 11 | is about \$600 a month? |
| 12 | A Yes. |
| 13 | Q Now, in 2019, though, the projection is |
| 14 | that only 10 percent of the participants will be |
| 15 | not eligible for Medicare; is that correct? |
| 16 | A I don't know the exact number, but that |
| 17 | sounds correct. You're going to |
| 18 | Q I try to ask first and then refresh. |
| 19 | (Lynne Deposition Exhibit 7 was marked |
| 20 | for identification and attached to the |
| 21 | transcript.) |
| 22 | BY MR. ROGACZEWSKI: |
| | |

| 1 | Q You've been handed what's been marked |
|----|---|
| 2 | as Exhibit 7. It has the case name at the top and |
| 3 | then it has a title Estimated Total Participants. |
| 4 | It's dated June 3rd, 2013. It was produced by you |
| 5 | at page 913. |
| 6 | Do you recognize this document? |
| 7 | A Yes. |
| 8 | Q And what is this document? |
| 9 | A It was our estimate for how many |
| 10 | retirees would be in the plan how many |
| 11 | participants would be in the plan through 2032 |
| 12 | split by pre- and post-Medicare. |
| 13 | Q Would you agree in 2019 you're |
| 14 | projecting about 90 percent of the participants |
| 15 | would be Medicare eligible? |
| 16 | A Yes. |
| 17 | Q So for those participants, they're |
| 18 | paying only \$315 a month in 2019; is that correct? |
| 19 | A (Witness reviews document.) I'm sorry. |
| 20 | How much did you say? |
| 21 | Q 315. |
| 22 | A In 2019? |
| | |

| 1 | Q Correct. |
|----|---|
| 2 | A Yes, compared to less than 20 a month |
| 3 | in the current plan, but, yes. |
| 4 | Q By the way, this Exhibit 7 projects |
| 5 | that there will still be 13 participants that are |
| 6 | not Medicare eligible in 2032. |
| 7 | Do you have an opinion as to what |
| 8 | accounts for that? |
| 9 | A CNH retirees either marrying young |
| 10 | spouses or having children. |
| 11 | Q And the children |
| 12 | A Probably young spouses. |
| 13 | Q Have you looked at the demographics |
| 14 | currently to see if anyone would actually fit |
| 15 | within that? |
| 16 | A Not not recently. |
| 17 | Q Is Exhibit 7 created by starting with |
| 18 | what you know to be true currently and then using |
| 19 | actuarial recognize actuarial estimates to |
| 20 | project forward? |
| 21 | A Yes. |
| 22 | Q Now, for pre-Medicare eligibles, the |
| | |

| - 1 | | |
|-----|----|---|
| | 1 | premium is a large share of the out-of-pocket |
| | 2 | costs; correct? |
| | 3 | A I would say that's reasonable to state |
| | 4 | that. |
| | 5 | Q The premiums are tied to plan cost |
| | 6 | increases year over year; correct? |
| | 7 | A Yes. |
| | 8 | Q So if the plan cost increases are not |
| | 9 | that great in the future, the premiums would be |
| | 10 | less than what they're projected; correct? |
| | 11 | A Yes. |
| | 12 | Q And under the proposed plan, both |
| | 13 | participants and the plan have an incentive to |
| | 14 | keep costs down; correct? |
| | 15 | MS. BRAULT: I'm sorry. Could you |
| | 16 | repeat that question? |
| | 17 | BY MR. ROGACZEWSKI: |
| | 18 | Q Under the proposed plan, both |
| | 19 | participants and the plan have incentives to keep |
| | 20 | total plan costs down? |
| | 21 | A I'm I'm not sure I saw any |
| | 22 | incentives built into the plan design that |
| | | |

| 1 | participants; correct? |
|----|--|
| 2 | A Correct. |
| 3 | Q And to the extent the proposed plan has |
| 4 | different relative values, it's because of Part D; |
| 5 | correct? |
| 6 | A Well, that's that's part of it. |
| 7 | Q In the case of the Medicare eligibles; |
| 8 | correct? |
| 9 | A But there's also a different medical |
| 10 | plan. |
| 11 | Q And you're not suggesting, though, that |
| 12 | movement to a plan that treats Medicare |
| 13 | participants and pre-Medicare participants make |
| 14 | this unreasonable as a conceptual matter? |
| 15 | A I'm sorry. Can you state that again? |
| 16 | Q That's fair. It was a bad question. |
| 17 | You're not suggesting that it is |
| 18 | unreasonable to propose a plan that conceptually |
| 19 | treats Medicare-eligible participants and |
| 20 | pre-Medicare participants differently? |
| 21 | A I mean, certainly there are plans out |
| 22 | there that do that. There are others that simply |
| | |

| 1 | say you get the same benefit, but on the medical |
|----|--|
| 2 | side we pay after Medicare pays and go up to the |
| 3 | same place. |
| 4 | Q But neither one is conceptually |
| 5 | unreasonable; correct? |
| 6 | A No. |
| 7 | Q You agree, by the way, that there is no |
| 8 | difference in quality of care between the current |
| 9 | and proposed plan; correct? |
| 10 | A Can you define "quality of care"? |
| 11 | Q Well, let me ask you to look at |
| 12 | paragraph 26 of of Exhibit 4, where you say, |
| 13 | quote, There is no difference in the quality of |
| 14 | care that will be provided under the proposed plan |
| 15 | compared to the current plan, unquote. |
| 16 | Do you still agree with that statement? |
| 17 | A I do. |
| 18 | (Lynne Deposition Exhibit 8 was marked |
| 19 | for identification and attached to the |
| 20 | transcript.) |
| 21 | BY MR. ROGACZEWSKI: |
| 22 | Q Now, you say that the proposed plan |
| | |

| 1 | has, quote, more restrictions and exclusions on |
|----|--|
| 2 | coverage than the current plan, unquote; right? |
| 3 | A (Witness nods head.) |
| 4 | Q Can you identify those restrictions to |
| 5 | me? |
| 6 | And while you're since you're |
| 7 | looking at it, you've been handed what's been |
| 8 | marked as Exhibit 8. It was produced by you at |
| 9 | pages 111 through 200. What is your understanding |
| 10 | as to what this document is? |
| 11 | A My understanding is this was the the |
| 12 | plan that CNH wishes the this plaintiff group |
| 13 | to go into. |
| 14 | One of the restrictions that I saw can |
| 15 | be found on page B-25. I did not see the |
| 16 | life-style prescription limitation in the previous |
| 17 | plan. These things are not written for easy |
| 18 | finding. Can you bear with me? |
| 19 | Q I can. I'm not trying to rush you, |
| 20 | believe me. |
| 21 | A And then on page B-18, when I was |
| 22 | comparing expenses not covered between the current |
| | |

plan and this plan, I did not see the one at the 1 very bottom of B-18. It begins, Any treatment of 2 teeth, gums or any oral surgery. I did not see 3 4 that in the current plan. 5 And -- and then on page B-20, it's the sixth bullet under, In addition. It starts with, 6 7 Resulting from the treatment of weak, strained or flat feet. 8 Those are the ones that I recall. 9 10 0 Okay. Any others? 11 Not that I can recall. Α 12 Okay. Well, your report doesn't Q 13 specify them. That's why I'm asking. 14 Right, right. Α Okay. And, so, that's why I'm asking 15 Q 16 for you to identify. 17 Now, you aren't contending that a \$200 18 deductible is significant, are you? 19 MS. BRAULT: I'm sorry. Can -- I 20 object to form. 21 BY MR. ROGACZEWSKI: 22 0 I'll take the answer.

| 1 | A I think when you compare it to zero, I |
|----|--|
| 2 | think that's a significant change. |
| 3 | Q You think the increase is significant; |
| 4 | correct? |
| 5 | A I think the increase is significant. |
| 6 | Q My question was a little different. |
| 7 | Are you contending that a \$200 deductible is |
| 8 | significant? |
| 9 | MS. BRAULT: Objection to form: overly |
| 10 | broad. |
| 11 | THE WITNESS: In the context of what is |
| 12 | supposed to be vested benefits, I think that's |
| 13 | significant. And I think you can't just look at |
| 14 | one piece of a plan and say is that significant or |
| 15 | not. I mean, one when I look at it, I think |
| 16 | you have to look at all of the increases in cost |
| 17 | sharing, and that's just one piece of it. |
| 18 | BY MR. ROGACZEWSKI: |
| 19 | Q Standing alone, is it compared to |
| 20 | the plans that you work with in your business, is |
| 21 | a \$200 deductible significant? |
| 22 | MS. BRAULT: Objection to form: asked |
| | |

| 1 | A Yes. |
|----|--|
| 2 | Q You don't disagree with him the |
| 3 | participants are likely to choose generics more |
| 4 | often under the current plan under the proposed |
| 5 | plan than the current plan; correct? |
| 6 | A I would not disagree with that. |
| 7 | Q In fact, I think you said about one of |
| 8 | the plans that you worked for, that was one of the |
| 9 | design goals in one of the recent changes? |
| 10 | A Yes, although better ways to achieve |
| 11 | it, I think. |
| 12 | Q I think well, the way you said it, |
| 13 | it was to force people to use generics; correct? |
| 14 | A Generic equivalents I don't have a |
| 15 | problem with. |
| 16 | Q The proposed plans gives participants |
| 17 | the ability to choose, whether they want to pay |
| 18 | more for a brand or less for a generic; correct? |
| 19 | A Well, so would so would that other |
| 20 | alternative. |
| 21 | Q I'm sorry. How is it the same to make |
| 22 | generics mandatory and to use a cost structure to |
| | |

| 1 | incent people to choose generics? |
|----|--|
| 2 | A Because with the cost structure that's |
| 3 | being proposed, you're forcing people who can only |
| 4 | get a drug that is brand named to pay a much |
| 5 | higher copay. What I'm saying is there's |
| 6 | there's a better way to achieve savings by keeping |
| 7 | co-pays where they are and telling people that if |
| 8 | there's a generic equivalent they should get it. |
| 9 | (Lynne Deposition Exhibit 9 was marked |
| 10 | for identification and attached to the |
| 11 | transcript.) |
| 12 | BY MR. ROGACZEWSKI: |
| 13 | Q Mr. Lynne, you have in front of you |
| 14 | what's been marked as Exhibit 9 which has the case |
| 15 | name at the top, and it's titled Methodology for |
| 16 | Calculating Estimated Out-of-pocket Costs for |
| 17 | Highest-Using Participants. It was produced by |
| 18 | you at page 922. |
| 19 | Do you recognize this document? |
| 20 | A Yes. |
| 21 | Q And what is this document? |
| 22 | A This is what we produced to show what |
| | |

| 1 | we felt was a worst-case scenario for participant |
|----|---|
| 2 | cost sharing comparing the two plans. |
| 3 | Q This is not based on any individual |
| 4 | participant; correct? |
| 5 | A Yeah. I mean, we got detailed claim |
| 6 | files. |
| 7 | Q But it's not based on a single |
| 8 | participant; correct? |
| 9 | A Well, it's based on individual |
| 10 | participant data and and finding the person who |
| 11 | had the highest utilization of medical claims and |
| 12 | prescription claims. |
| 13 | Q Is that the same person? |
| 14 | A Not necessarily. |
| 15 | Q So you constructed a hypothetical |
| 16 | person that had the worst-case scenario on the |
| 17 | medical side and the prescription drug side? |
| 18 | A I was simply trying to show what the |
| 19 | worst-case scenario could be for medical and |
| 20 | prescription. |
| 21 | Q So this doesn't represent the |
| 22 | experience of a single member of the plaintiff |
| | |

| 1 | class; correct? |
|----|--|
| 2 | A Not that I know of. |
| 3 | Q All right. No |
| 4 | A I don't think we got data to identify a |
| 5 | person, but we were looking for the highest |
| 6 | utilization. |
| 7 | Q So, as far as you know, no participant |
| 8 | actually has the total usage that you use for your |
| 9 | baseline; right? |
| 10 | MS. BRAULT: You mean for the |
| 11 | non-Medicare and the Medicare combined? |
| 12 | MR. ROGACZEWSKI: Correct. |
| 13 | THE WITNESS: I mean, I don't I |
| 14 | don't know if it's one person or not for the two |
| 15 | things together, but that based on the data, |
| 16 | that that would be the, you know, highest |
| 17 | possible number we saw. |
| 18 | BY MR. ROGACZEWSKI: |
| 19 | Q But you're not aware that any |
| 20 | participant actually experienced this total amount |
| 21 | between the drugs and the medical benefits; |
| 22 | correct? |
| | |

| 1 | A Correct. |
|----|--|
| 2 | Q And, statistically speaking, by |
| 3 | selecting the maximum, you're selecting an outlier |
| 4 | to begin with, aren't you? |
| 5 | A As I mentioned before, we in in |
| 6 | this kind of situation where a significant plan |
| 7 | change is being proposed, we want to see what |
| 8 | what the worst-case scenario would be because |
| 9 | it's it's going to impact somebody this way. |
| 10 | Q Did you perform a statistical analysis |
| 11 | to identify where on the spectrum these data |
| 12 | points were relative to the mean, the median? |
| 13 | A They're the they were the highest |
| 14 | utilizing person we could find. |
| 15 | Q Did you identify bands of utilization, |
| 16 | top 5 percent, meaning where |
| 17 | A This would be the top of the band. |
| 18 | Q And how many participants have similar |
| 19 | exposures |
| 20 | A I don't remember how many were close to |
| 21 | these numbers. |
| 22 | Q You just you just looked for the |
| | |

| 1 | highest one? |
|----|---|
| 2 | A We were looking at the at the |
| 3 | worst-case scenario. |
| 4 | Q You didn't factor in whether the next |
| 5 | person had 10 percent less or 25 percent less or |
| 6 | 2 percent less? |
| 7 | A No, but it would surprise me if there |
| 8 | was a big difference between the top one and the |
| 9 | next one. |
| 10 | Q But you didn't perform a statistical |
| 11 | analysis or anything like that, did you, to to |
| 12 | indicate that? |
| 13 | A No. We had done other analyses that |
| 14 | had showed averages. We were just trying to get |
| 15 | to the worst-case scenario to see what that would |
| 16 | be because these people are on fixed incomes. |
| 17 | Q There's nothing in your report that |
| 18 | shows the distribution of |
| 19 | A No. |
| 20 | Q of exposures; right? |
| 21 | A No. |
| 22 | Q Under the drug under the drug |
| | |

| 1 | portion you say that you modeled the distribution |
|----|---|
| 2 | between generic and brand and mail and retail. |
| 3 | What does that mean? |
| 4 | A The data was not specific enough to |
| 5 | identify it did not identify generic, brand, |
| 6 | retail, mail. We just estimated what it was |
| 7 | because we could see what the total copay was and |
| 8 | how many prescriptions there was. So we just |
| 9 | we looked at what the copay was per prescription |
| 10 | depending on whether it was brand, generic, |
| 11 | retail, mail and and and made our best |
| 12 | estimate. |
| 13 | Q And how did you make those estimates? |
| 14 | A Just based on what we see with retiree |
| 15 | groups in general and their how often they use |
| 16 | generic versus brand and retail versus mail. |
| 17 | Q Did you look at the actual did |
| 18 | did you consider the usage patterns of this |
| 19 | particular class of retirees? |
| 20 | A I mean, we we had overall data, so I |
| 21 | believe we did we factored that in. |
| 22 | Q You looked at their past usage? |
| | |

things, I think you can't ignore that there were 1 2 pension improvements, improvements to Medicare 3 Part B reimbursement. There was a -- a savings 4 account that was set up. I mean, all of those 5 things -- what -- what I'm saying is there might 6 be other things besides one plan versus another. 7 Does the valuation methodology in 0 Exhibit 17 take those things into account? 8 I -- when I use this, I looked at the 9 Α 10 plan design. 11 The terms of the health care plan? 0 12 Just comparing the -- the '90 and the 13 '98, in that narrow focus, I used this comparing 14 the plan provisions. And you could do the same comparison 15 between the current plan and the proposed plan; 16 17 correct? 18 Α I could. 19 And the valuation would be the same, 20 wouldn't it? 21 Α The same as what? 22 Between the current and the proposed 0

| 1 | plan. | |
|----|--|--|
| 2 | A It would be a different value. | |
| 3 | Q How? I'm sorry. The proposed plan and | |
| 4 | the 2005 plan, you could compare those two plans, | |
| 5 | couldn't you? | |
| 6 | A Yes. | |
| 7 | Q And the valuation would be the same, | |
| 8 | wouldn't it? | |
| 9 | A For the the for the medical plan | |
| 10 | or the drug plan, yes. | |
| 11 | Q Which is what Exhibit 17 is all about, | |
| 12 | the plan value; correct? | |
| 13 | MS. BRAULT: I'm going to place an | |
| 14 | objection. | |
| 15 | THE WITNESS: It's part of it's part | |
| 16 | of looking at it. It's not the whole thing. | |
| 17 | There are other benefits besides what this values. | |
| 18 | This is just valuing the medical or the | |
| 19 | prescription benefits. | |
| 20 | BY MR. ROGACZEWSKI: | |
| 21 | Q And when the court if the court is | |
| 22 | asking us to compare the whether or not the | |
| | | |

```
medical benefits are roughly consistent or
 1
     reasonably commensurate --
 2
          A With --
 3
 4
          Q -- why isn't --
 5
                MS. BRAULT: Wait.
 6
                THE WITNESS: With --
 7
          BY MR. ROGACZEWSKI:
          Q -- why isn't --
 8
                MS. BRAULT: Wait.
 9
          BY MR. ROGACZEWSKI:
10
11
              -- this sufficient?
          Q
12
                MS. BRAULT: I'm going to place an
13
     objection. It's argumentative, and it's certainly
14
     not what the court asked us to look at, and I
15
     object.
16
          BY MR. ROGACZEWSKI:
                I'll take the answer.
17
          Q
                MS. BRAULT: Form and foundation.
18
         BY MR. ROGACZEWSKI:
19
          Q I'll take the answer.
20
21
          A As I understand it, the court is
22
     looking at the comparison between the plan that
```

| 1 | this class of retirees has now, which is not the |
|----|---|
| 2 | 2005 plan, comparing that to the proposed plan. |
| 3 | Those are very different plans, so I'm |
| 4 | Q You don't |
| 5 | A confused about what you're asking. |
| 6 | Q You don't understand that one of the |
| 7 | factors is whether or not the proposed plan is |
| 8 | roughly consistent to what's provided to CNH's |
| 9 | current employees? |
| 10 | A Is would the class of plaintiffs |
| 11 | here get everything that was provided to those |
| 12 | people? No. |
| 13 | So it's not consistent. They were |
| 14 | given other things that were part of a |
| 15 | negotiation, as I understand it. |
| 16 | Q That are not health benefits? |
| 17 | A Right. |
| 18 | MS. BRAULT: Well |
| 19 | BY MR. ROGACZEWSKI: |
| 20 | Q Okay. Let's talk about AT&T |
| 21 | MS. BRAULT: I'm going to place an |
| 22 | objection to the last question to the extent it's |
| | |

overly broad and undefined. 1 BY MR. ROGACZEWSKI: 2 3 How did you acquire information about 4 AT&T and Lucent's plans? 5 Α I received documents from counsel. Okay. What did you ask for to -- that 6 7 resulted in getting these documents? Information that would -- that would Α 9 provide me some -- some insight into what happened 10 with those companies and their negotiations or -or results from court proceedings that -- that 11 12 might shed a different light than what Mr. Macey 13 was saying. 14 You don't identify anything Mr. Macey says about AT&T or Lucent that is factually 15 16 incorrect; right? 17 I don't think so, but I think he left 18 some things out. I understand that, but I want to be 19 clear that you're not identifying anything that he 20 21 said that was factually incorrect. (Witness reviews document.) I -- I 22 Α

| 1 | ACKNOWLEDGME | ENT OF DEPONENT |
|----|--|-----------------------|
| 2 | I, Mark L. Lynne, do hereby acknowledge | |
| 3 | that I have read and examined the foregoing | |
| 4 | testimony, and the same is a true, correct and | |
| 5 | complete transcription of the testimony given by | |
| 6 | me and any corrections appear on the attached | |
| 7 | Errata sheet signed by me. | |
| 8 | | |
| 9 | | |
| 10 | | |
| 11 | | |
| 12 | (DATE) | (SIGNATURE) |
| 13 | | |
| 14 | | |
| 15 | CERTIFICATE OF NOTARY PUBLIC | |
| 16 | Sworn and subscribed to before me this | |
| 17 | day of | |
| 18 | | |
| 19 | | |
| 20 | | |
| | NOTARY PUBLIC | MY COMMISSION EXPIRES |
| 21 | NOTARY PUBLIC | |

CERTIFICATE OF SHORTHAND REPORTER - NOTARY PUBLIC 1 2 I, Dana C. Ryan, Registered Professional 3 Reporter, Certified Realtime Reporter, the officer 4 before whom the foregoing proceedings were taken 5 do hereby certify that the foregoing transcript is a true and correct record to the best of my 6 7 ability of the proceedings; that said proceedings were taken by me stenographically and thereafter 8 reduced to typewriting under my supervision; and 9 that I am neither counsel for, related to, nor 10 11 employed by any of the parties to this case and 12 have no interest, financial or otherwise, in its 13 outcome. IN WITNESS WHEREOF, I have hereunto set 14 15 my hand and affixed my notarial seal this 24th day of January 2014. 16 My Commission expires: 17 May 17, 2017 18 19 20 21 NOTARY PUBLIC IN AND FOR THE 22 STATE OF MARYLAND

| CNH AMERICA LLC | | |
|-----------------|-----------------------|--|
| RETURN BY: | | |
| PAGE LINE | CORRECTION AND REASON | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| (DATE) | (SIGNATURE) | |

| | CNH AMERICA LLC | | |
|---|-----------------|-----------------------|--|
| | RETURN BY: | | |
| | PAGE LINE | CORRECTION AND REASON | |
| | | | |
| • | | | |
| 3 | | | |
|) | | | |
|) | | | |
| L | | | |
| 2 | | | |
| 3 | | | |
| 1 | | | |
| 5 | | | |
| 5 | | | |
| 7 | | | |
| 3 | | | |
|) | | | |
|) | | | |
| | | | |
| | (DATE) | (SIGNATURE) | |